

An illustration of a meeting. On the left, a man in a white shirt sits at a desk, looking at a laptop. Behind him, a row of seven people stands, their faces obscured by black rectangles. Above them are three speech bubbles: the first contains three interlocking gears, the second contains a magnifying glass over a document, and the third contains a large exclamation mark. The background is a solid blue color. Two potted plants are visible on the floor, one on the left and one on the right.

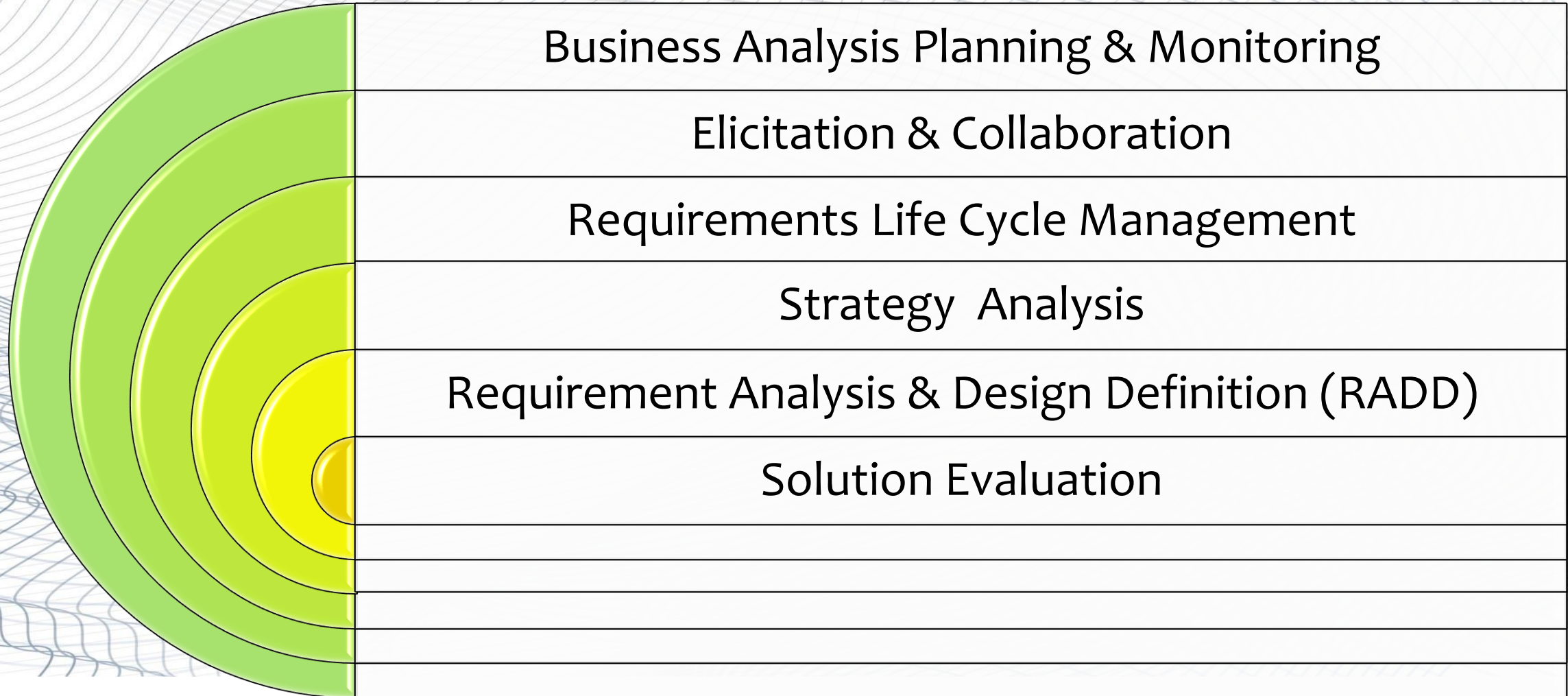
BA Elicitation & Collaboration

Module - 4



6 Knowledge Area

Describe the practice of business analysis as it is applied within the boundaries of a project or throughout enterprise evolution and continuous improvement



Elicitation and Collaboration



- Core BA activity!
- Elicited, not ‘gathered’!
- Get All the REAL requirements RIGHT

elicitation

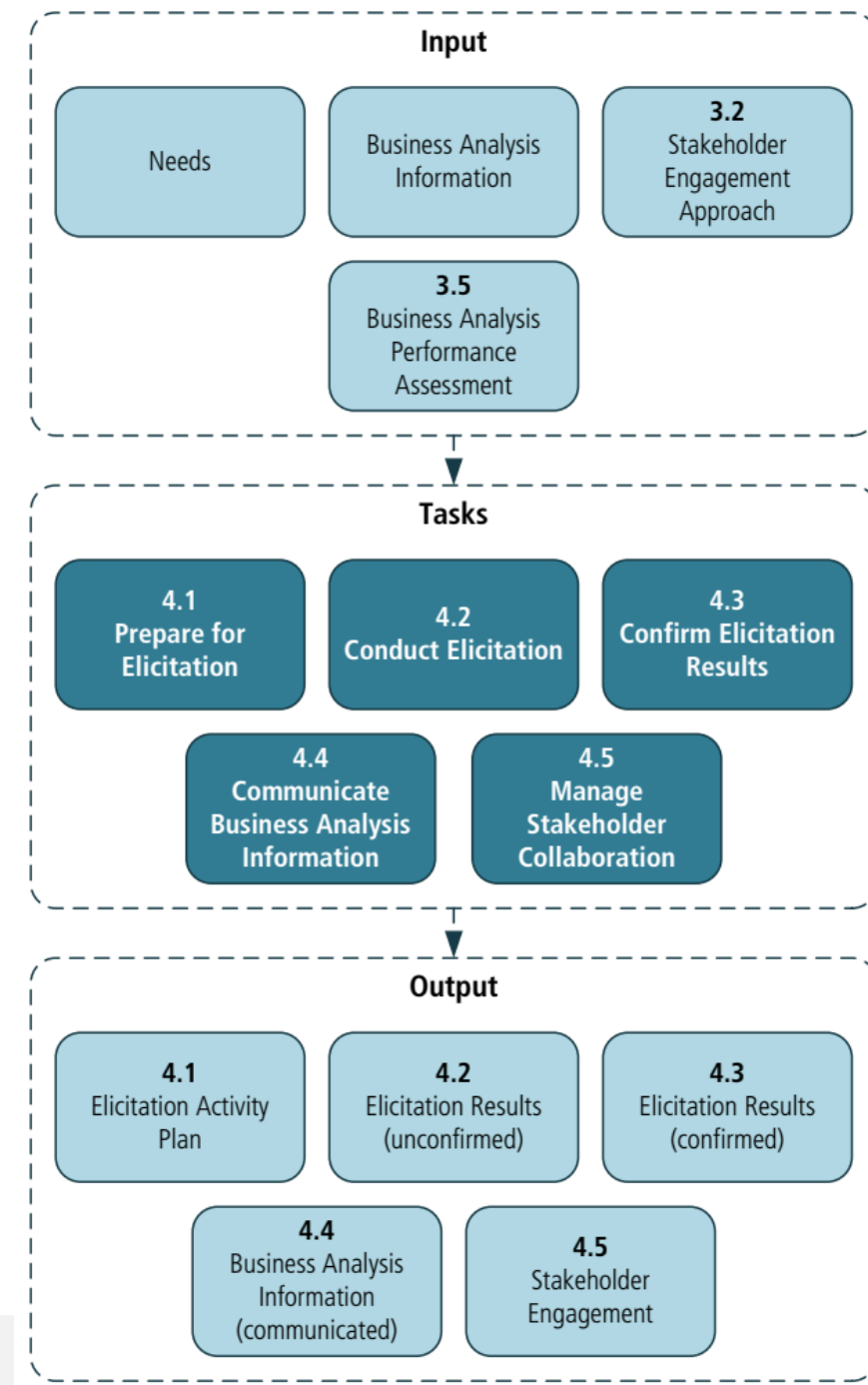
US UK

Noun

1. stimulation that calls up (draws forth) a particular class of behaviors
(evocation; induction)
 - *the elicitation of his testimony was not easy*

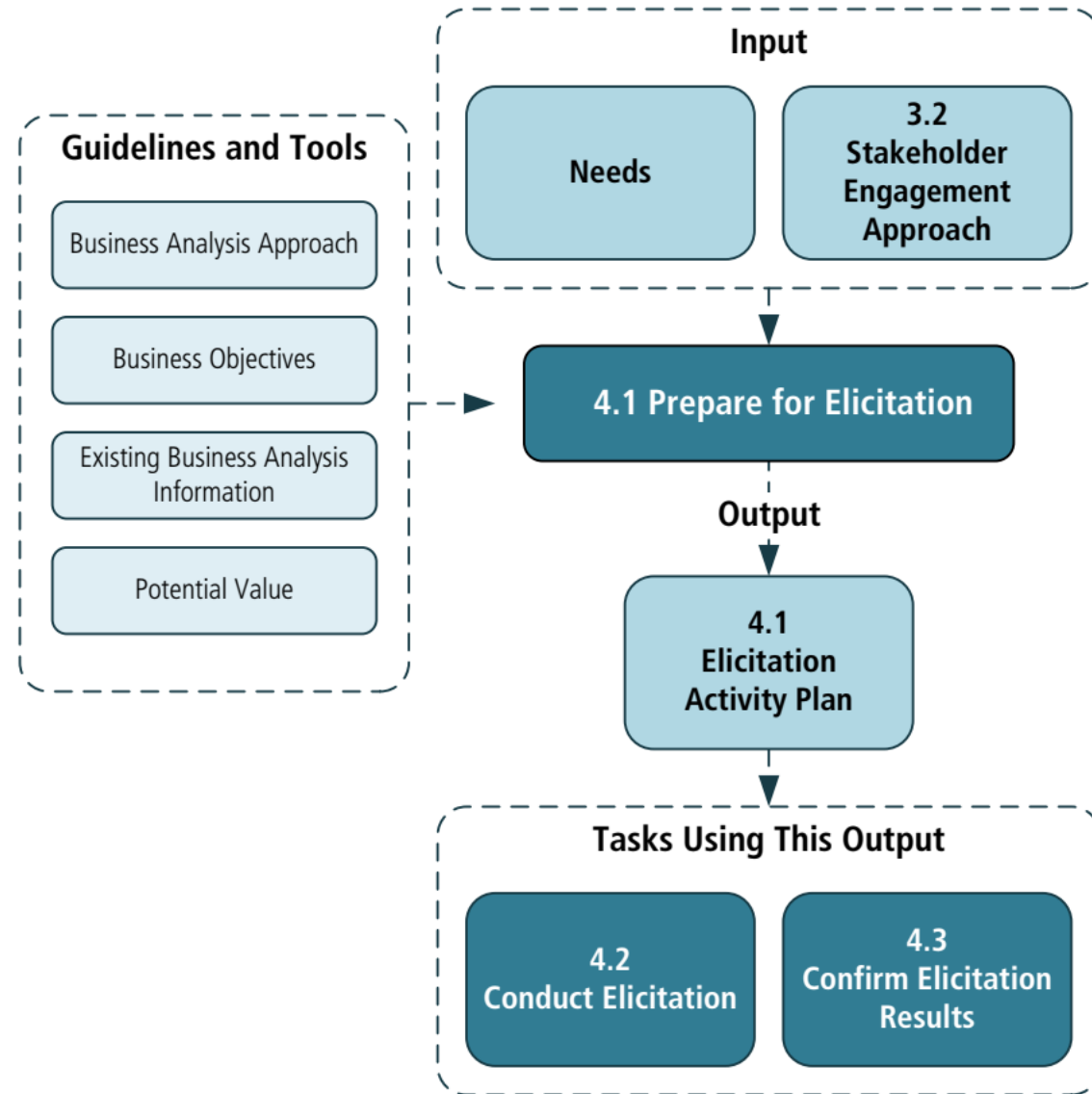
Elicitation and Collaboration Tasks

- Prepare for Elicitation
- Conduct Elicitation
- Confirm Elicitation Results
- Communicate Business Analysis Information
- Manage Stakeholder Collaboration



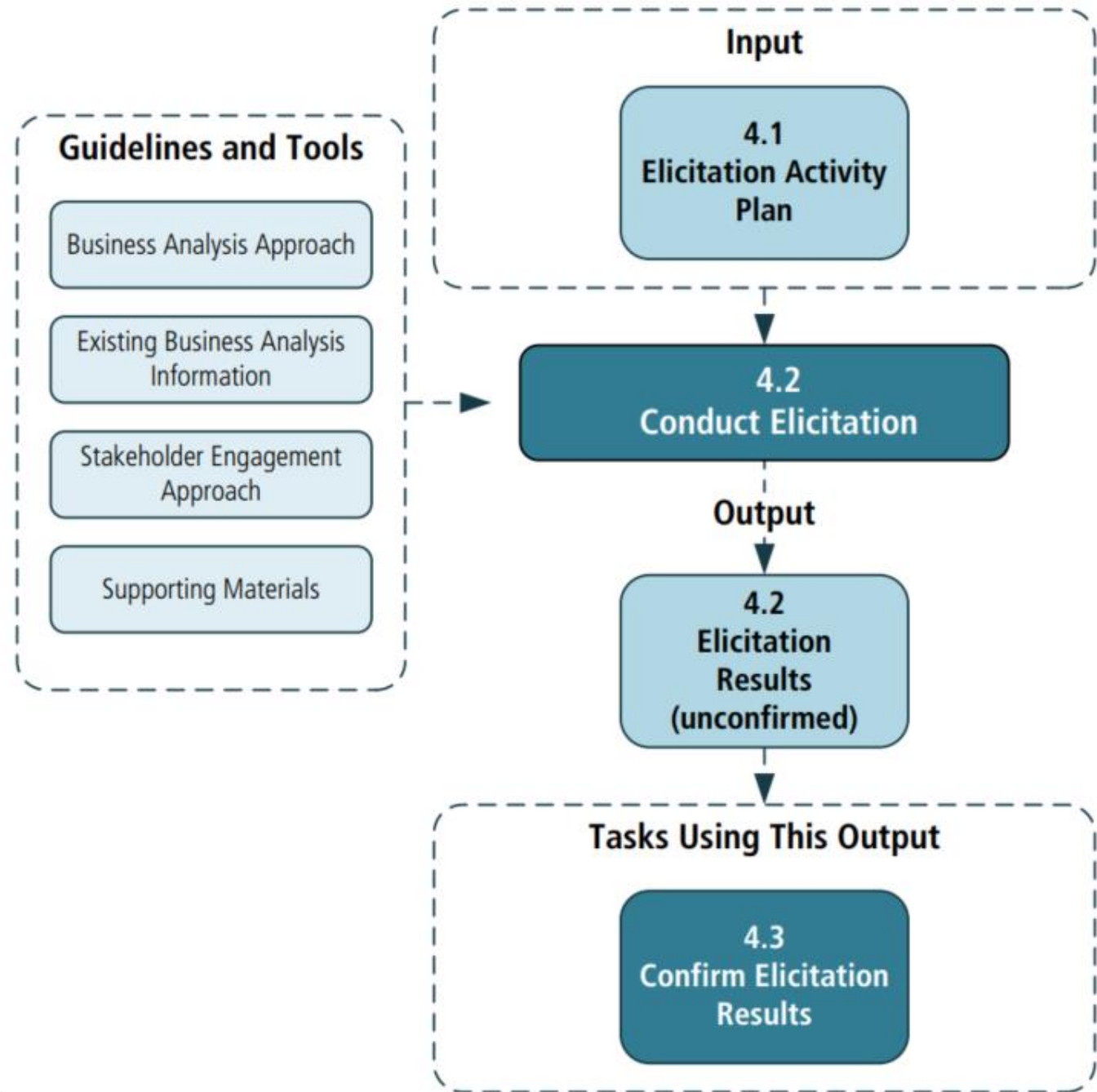
Prepare for Elicitation

Business analysts prepare for elicitation by defining the desired outcomes of the activity, considering the stakeholders involved and the goals of the initiative.



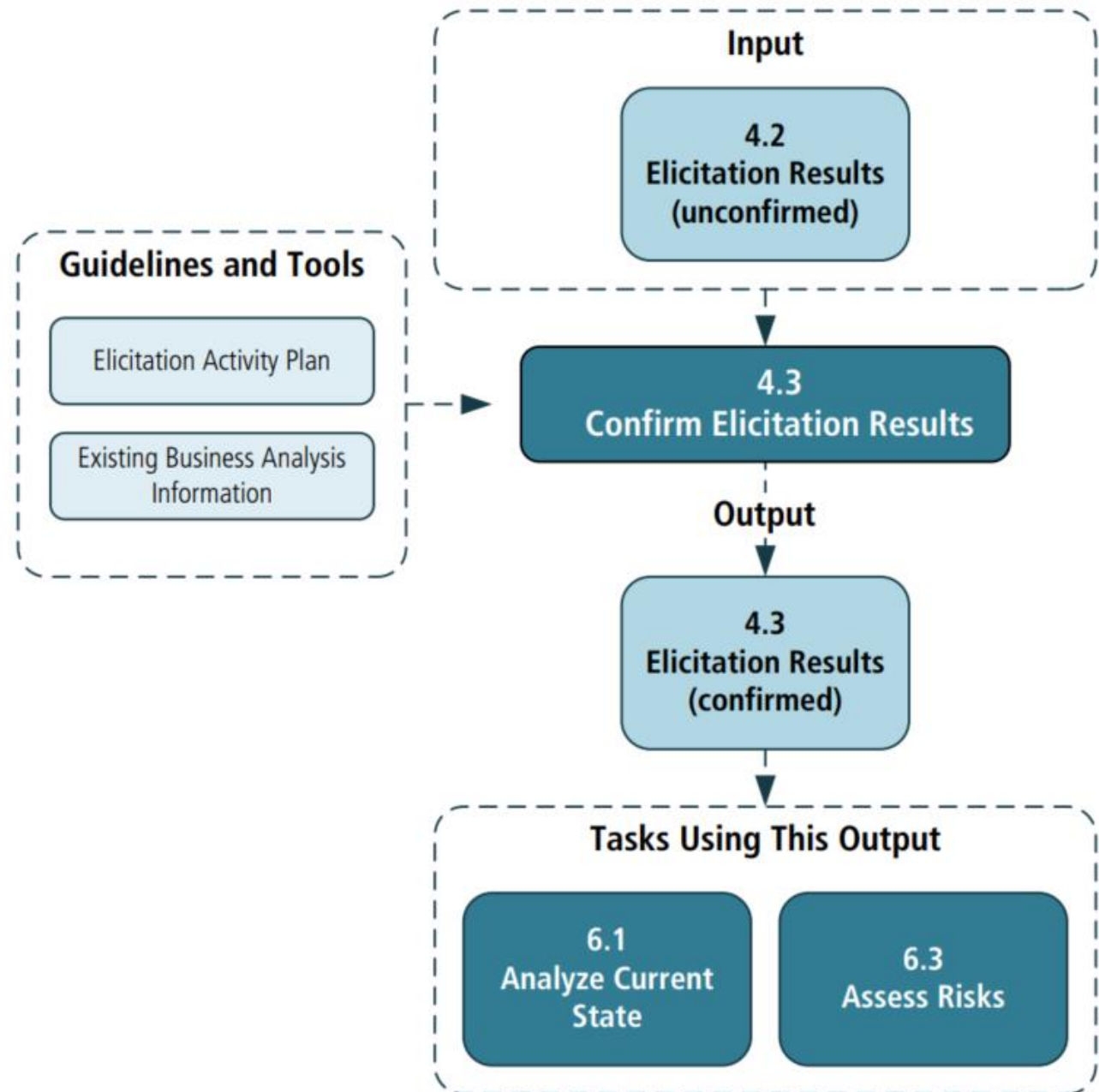
Conduct for Elicitation

This task is the actual work that is done by the business analyst to gather the requirements of the stakeholder.



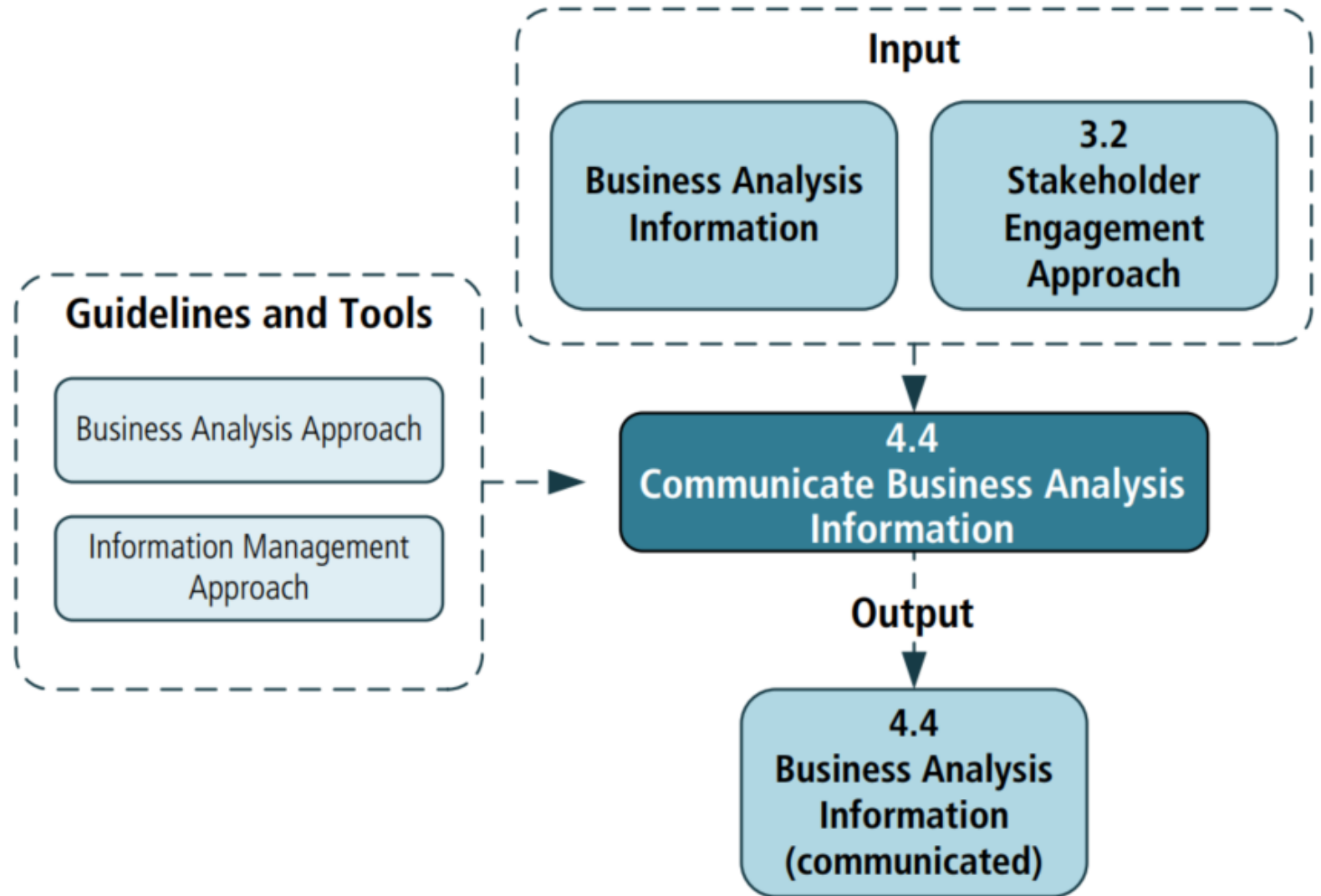
Confirm Elicitation Results

This task involves asking the stakeholders to verify the elicited information to confirm if it is actually what they need.



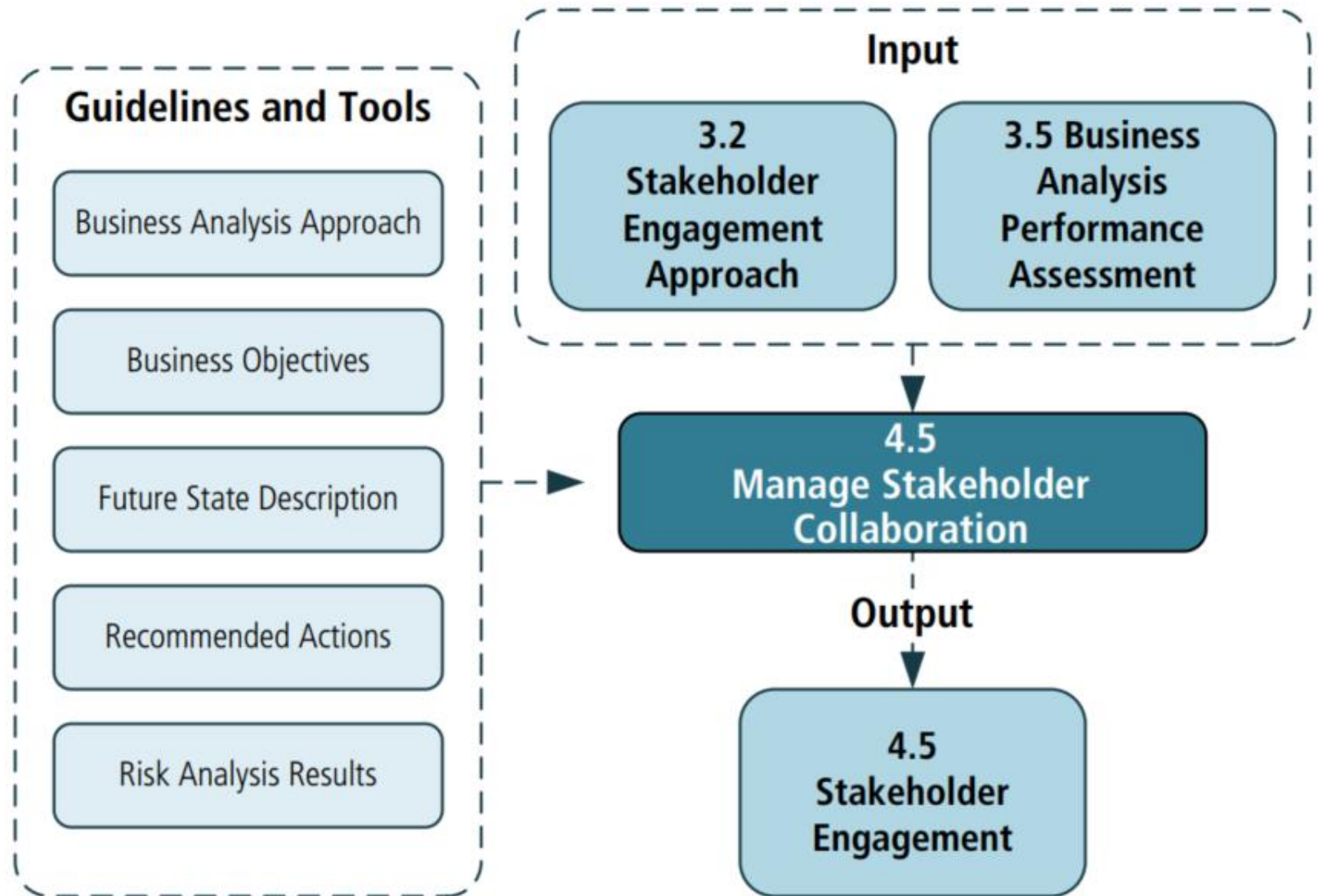
Communicate Business Analysis Information

In this task, the business analyst shares the confirmed requirements with the stakeholders.



Manage Stakeholder Collaboration

This task involves managing the stakeholders to ensure that the elicitation and collaborative activities are successful.





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